



February 28th, 2022

Our industry has been experiencing severe pricing pressure with multiple cost increases. All aspects of business are being impacted-most notably raw material costs, along with production costs. We are hopeful it will start to settle by mid-year. With that said, we find it necessary to adjust pricing at this time. In an effort to avoid imposing more increases as we believe costs will eventually settle.

Starting April 1st 2022, the 3% surcharge imposed on January 1st, 2022 will be a permanent increase to the 2021 Price list. We will also have an additional price increase of 6%, to the safety retractable devices with lengths 6 feet, up to 15 feet. We value our partnership with our customers, and we know that you are likely facing similar circumstances with most of your vendors. I hope you view this situation as we do-an unavoidable necessity as cost spike. We appreciate your understanding, and we certainly appreciate your partnership and the opportunity to serve you. Please contact us should you have any further questions.

Marty Sharp

President

ULTRA-SAFE, INC