



12/17/21

Dear Distributors,

Effective January 1, 2022 we will have a 3% surcharge added into your purchase orders. This is due to labor and material shortages, including logistics. We are battling with our vendors as they have been charging us with several surcharges. We are hoping these surcharges do not last for a long period of time, our goal is to work with our distributors to keep prices competitive.

Divide it by .97

We are all in this together.

Sincerely,

A handwritten signature in black ink, appearing to read 'Marty Sharp', is written over the printed name.

Marty Sharp
President
Ultra Safe, Inc.