



Dear Valued Ultra-Safe Customer,

Ultra-Safe has incurred three raw material price increases from our supplier base in the past six months. Unfortunately, this unexpected soar in raw material costs have driven an unavoidable 6% price increase in our webbing products and a 7% price increase on all safety retractable devices for orders placed on or after June 1st, 2021.

Our suppliers have also informed us that their supply will be extremely limited for the next few months which could lead to longer lead times as we have limited stock on hand.

Please know we have worked hard for as long as possible to avoid this price increase, but unforeseen impacts in our industry are now too great for us to absorb. We are also committed to doing our best in meeting your schedule needs and ask for your assistance in providing us with projected demands as earlier as possible.

If you have any questions, please don't hesitate to call us and thank you for your understanding.

Sincerely,

A handwritten signature in black ink, appearing to read 'Marty Sharp', with a long horizontal flourish extending to the right.

Marty Sharp,
President
Ultra-Safe, Inc.